



SANDIP
UNIVERSITY

— (UGC Recognised) —



MBA

(Banking and Financial Services)



Call Now : 1800 212 2714 / 9545453249

www.sandipuniversity.edu.in

The two-year regular MBA (Banking and Financial Services) endeavours to prepare impactful leaders of the future with an aim at advancing management knowledge.

- **Classify:** The programme is designed for the Students who intends to acquire and/or upgrade business knowledge & skills, sectorial skills and Domain & Sector expertise and skills in BFSI. The duration, of course, ensures to convert skills into traits.
- **Characterise:** The integrated industry programme is designed to introduce students to the current needs and requirements of the fast-growing primary sector globally and is aligned to prepare the students through the concept of knowing, doing and being.
- **Co-create:** The front-end alignment to enhance learning excellence and the back-end alignment to ensure career excellence with global academic partners and hiring organisation makes this programme highly engaging and exciting.
- **Customise:** The integration of local and global requirements and required competencies and attributes to develop while undergoing the program ensures the highest ROI and lifelong learning.

A comprehensive two-year MBA degree programme aims to create future leaders and managers in the banking and financial services sector. The programme is meant for students passionate to pursue a career in the banking and financial services sector.

This programme has a rigorous coverage of industry-relevant topics that enable its students to secure a job and ensure that they build a successful management career in the banking and financial services industry. This programme is designed after understanding the best management practices, industry-relevant professional skills and Indian banking regulatory standards.

The programme is created by experts from the banking, financial institutions, international business schools and is in line with regulatory bodies, certification providers and banking technology partners.

The best industry practitioners and faculty will deliver this advanced programme with relevant background in the sector.

The programme involves innovative learning techniques like case-based learning, experiential learning, supplementary learning, industry learning and mentorship based learning. The programme content is created by industry experts and is delivered by the best of industry practitioners and faculty across the globe with relevant background in the domain.

The internship in the programme will help you gain valuable work experience, explore a career path, give you an edge in the job market, develop a network with professionals in the field, and allow you to test specific techniques learned in the classroom before entering the working world.

Eligibility



✓ For Open Category : **50% in UG degree**

✓ For Reserve Category : **45 % in UG**

✓ Proficiency in English communication.

Intake — **60 Seats Only**

Pedagogy

Blended case-based pedagogy. The learner can access the live sessions through the technology Platform and on-campus classroom sessions.

The effort is focused on building capabilities & skills across BFSI domain.

Duration



24 months



2200+ hours of learning
(65% hands-on practical
& projects + 35% theory).

Fees

MBA (Banking and Financial Services)	Particulars	Amount (INR)
MBA (BFSI)	Registration Fee (one time non refundable)	10,000 /-
Tuition Fees	1 st Year	2,25,000 /-
Tuition Fees	2 nd Year	2,25,000 /-
Total Fees		4,60,000 /-

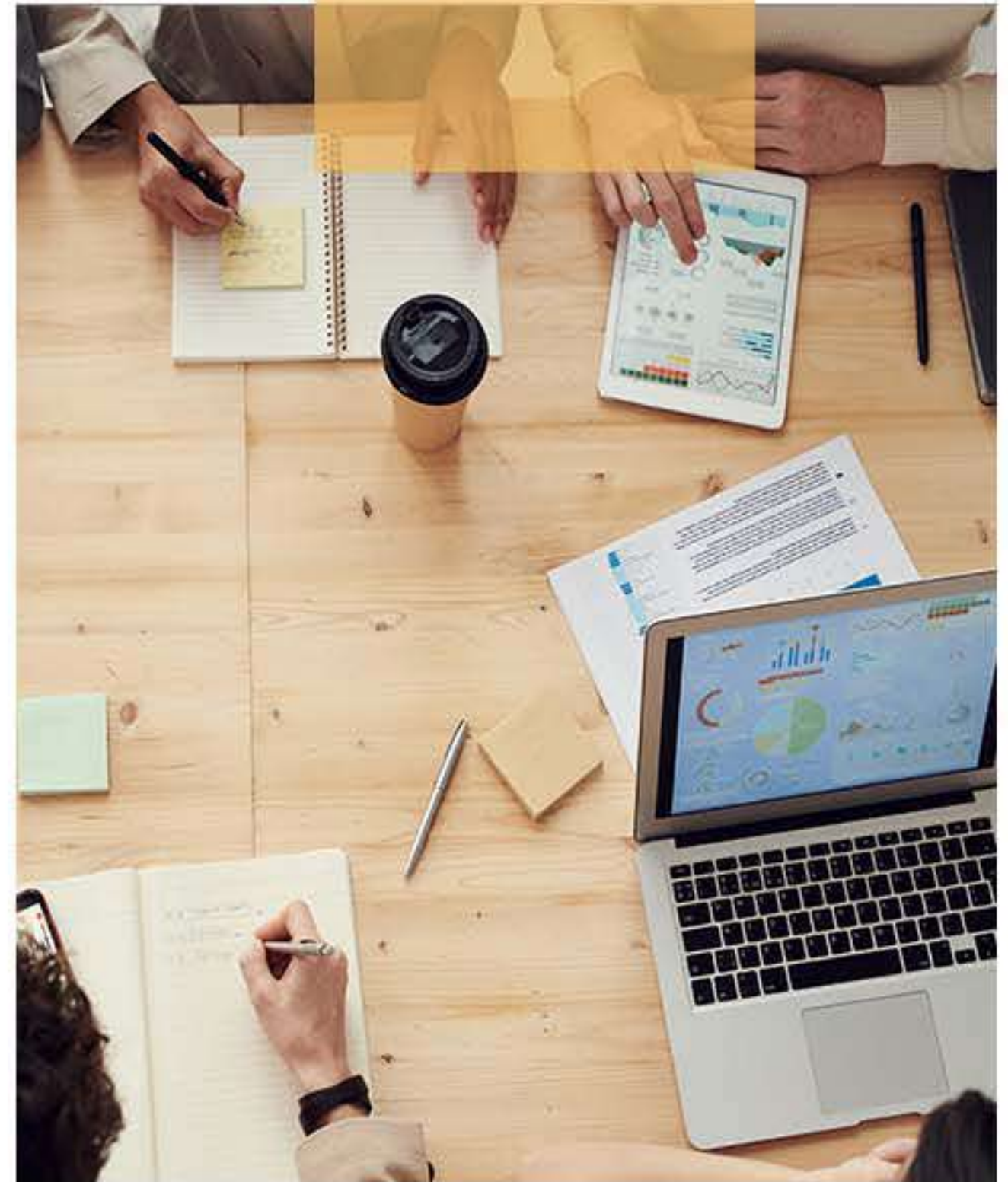
Features of the Program

- **The rigorous on-campus training coupled with a paid internship with industry.**
- An industry integrated and sector specialised MBA degree that prepares you for the best managerial careers in the banking and financial services sector.
- Undergo intensive learning to earn the certifications from various partners.
- Gain proficiency in using industry tools such as Tally , finacle through hands on training.
- An industry driven learning ecosystem to get India accelerated on the journey to building skills and capabilities in Finance.
- Gain advanced professional skills training for Bankers in business analytics and financial modelling using Excel.
- Experience a pedagogy that includes case-based learning, branch simulation, and social immersion projects.
- Attain Sandip University Alumni Status and be a part of the network of future leaders in the banking and financial services sector.



Objective of Internship

- Acquaint understudies with how an association capacities with a particular spotlight in BFSI Teams.
- Give understudies openness to how the business at functional utilizations of the BFSI area.
- Place students in various BFSI function so that they understand the nature of work in each of the function.
- Provide a platform for students to understand real-life challenges and how they are mitigated in the real world.
- Enable students to understand customer interactions, deliverables and customer expectations.
- Provide an opportunity for students to prove themselves in internship paving the way for future placement on course completion.



Programme Outcomes

- ✓ Develop day one hour one industry leaders who are equipped with conceptual knowledge and competencies to lead Business or Business units.
- ✓ Empower the leaders with the analytical skills which are required to build and manage Business.
- ✓ Provide the learner with a well-rounded knowledge of business management and BFSI orientation so that they can build and manage teams.
- ✓ Demonstrate competence for managerial decision-making Understand key components of BFSI in terms of business context and the technology used.
- ✓ Learn storytelling using data and effective the concepts and advanced techniques.
- ✓ Learn problem-solving and decision-making using techniques across various functional areas of management in different domains.



Why Sandip University MBA

(Banking and Financial Services)



- ▶ **UGC** approved degree.
- ▶ Strong product portfolio.
- ▶ Industry partner integration.
- ▶ Curriculum, aligned with Certifications.
- ▶ Technology specialist with domain understanding.
- ▶ Job-focused learning path.
- ▶ Recognised industry tools.
- ▶ Learning Through Living
- ▶ Consistently Ranked among top **MBA Institute** in India
- ▶ Opportunity to work with startups or to start own venture, in campus)
- ▶ Excellent Placement Record
- ▶ Top-notch Inspiring Faculty from Industry and Academia
- ▶ Extensive Alumni Network
- ▶ Supportive Mentors
- ▶ Excellent Industry Collaboration
- ▶ Live and Innovative Project (Under the supervision of Industry experts and academic guide)



Course Structure

Total Credit – 102

SEMESTER I

Sr. No	Course Type	Course Name
1	Programme Core	Business Mathematics & Accountancy
2	Programme Core	Business Research Methodology
3	Programme Core	Principles & Practice of Banking:
4	Programme Core	Economics for Bankers
5	Programme Core	Banking Laws
6	Programme Core	Marketing Management :Sales Orientation
7	Programme Core	GEI
8	Skill Enhancement Courses	Business Communication
9	Programme Core	Excel Foundation for Managers
10	Programme Core	SocialImmersionProject-1

SEMESTER II

Sr. No	Course Type	Course Name
1	Programme Core	Credit & Credit Risk Management
2	Programme Core	Financial Planning & Wealth Management
3	Programme Core	Digital Banking & Alternate Delivery
4	Programme Core	Rural & Inclusive Banking
5	Programme Core	Technology for Bankers :IT foundation
6	Programme Core	Quantitative Methods
7	Programme Core	GEI
8	Skill Enhancement Courses	Marketing & Relationship Management
9	Programme Core	Advanced Excel for Bankers
10	Programme Core	Model Branch Simulation

SEMESTER III

Sr. No	Course Type	Course Name
1	Programme Core	Organizational Behavior
2	Programme Core	Corporate Finance
3	Programme Core	Recovery Management
4	Programme Core	Innovations in Banking and Insurance Industry
5	Programme Core	Foreign Exchange & Treasury
6	Programme Core	Technology for Bankers II: Finacle
7	Programme Core	Summer Internship
8	Skill Enhancement Courses	Branch & Operational Risk Management
9	Generic Elective	GEIII

SEMESTER IV

Sr. No	Course Type	Course Name
1	Programme Core	Behavioural Skills for Customer Management
2	Programme Core	Industry Immersion Project
3	Programme Elective	PEI
4	Programme Elective	PEII
5	Programme Elective	PEIII



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