



SANDIP
UNIVERSITY
— UGC Recognised —

Sandip University, Nashik (MS), India
At Post Mahiravani, Trimbak Road, Nashik-422213, Maharashtra
<https://www.sandipuniversity.edu.in>

Name of School	School of Commerce and Management Studies
Name of the Department	Management
Name of the Programme	MBA (BFS)

Program Specific Outcomes (PSO)	
PSO1	Ability to employ commerce skills to enhance coordination and ensure effective organizational functioning.
PSO2	Ability to use knowledge gained for solving commerce & business problems.

Program Outcomes	
PO1	Apply the concepts related to Commerce, Accountancy, Economics, Management and other allied subjects in various commercial fields.
PO2	Identify, compare and analyse the characteristics, structure, functioning and performance of banking and insurance companies
PO3	Application of Information technology and digital tools in the domain of commerce as per technical skills required by the corporate
PO4	Foster learning by providing in-depth and advanced knowledge in the areas of Finance, Accountancy and taxation for industry readiness
PO5	Analyse and interpret the financial statements and accounting activities involved in the business.
PO6	Analyse the appropriate legal compliance in the various sectors of the economy.
PO7	Advance knowledge in various regulatory frameworks in taxation, law, governance, accountancy and finance, knowledge sharing through sessions by experts and practitioners



Sr No	Semester	Course Code	Course Name	Course Outcomes Statement
1.	I	PBF101	Financial Accounting	1. Students should able to
				2. Understand the principles and standards of accounting.
				3. Understand concept of accounting cycle
				4. Prepare depreciation accounting.
				5. Prepare final Accounts
				6. Analyze financial statement
2.	I	PBF102	Mathematics for Managers	Students should able to
				1. Convert business problems into mathematical formulations
				2. Understand which concept of mathematics would be best suited to solve specific types of problems in business.
				3. Understand how the concept of functions has fundamentally transformed the study of finance, especially quantitative finance.
				4. Understand the application of calculus in quantitative finance.
				5. Understand how index numbers, matrices and determinants are used to solve specific types of problems in management.
3.	I	PBF103	Micro Economics	Students will able to
				1. To understand the foundation theories of basic microeconomics.
				2. To understand consumer behaviour
				3. To understand production analysis
				4. To understand analysis of costs
				5. To understand market structures
4.	I	PBF104	Mastering Excel	Students will able to
				1. Select appropriate menus and functions of MS Excel to Create, Format, Import, Merge, Save, Print Spreadsheets & Charts using business data
				2. Show how to do basic troubleshooting and fix mistakes most people make when working with spreadsheets.



				<p>3. Use various functions of MS Excel, Execute pivot table analysis, common (and powerful functions), and different types of lookups (vlookup, hlookup, and index/match)</p> <p>4. Illustrate the use of the most commonly used data-manipulation commands in MS Excel.</p> <p>5. Derive insights from multiple data sources in MS EXCEL and work with it to answer relevant business questions and CREATE standard Excel Templates for routine business data management and analysis activities.</p>
5.	I	PBF105	Python for Financial Data Analysis	<p>Students will able to</p> <p>1. Define and demonstrate the use of built-in data structures “lists” and “dictionary”.</p> <p>2. Design and implement a program to solve a real world problem.</p> <p>3. Make database connectivity in python programming language.</p> <p>4. Design and implement data analysis with Pandas</p> <p>5. Design and implement data visualization</p>
6.	I	PBF106	Economics History of the world	<p>Students will able to</p> <p>1. Convert business problems into Statistical formulations</p> <p>2. Understand which concept of statistics would be best suited to solve specific types of problems in business.</p> <p>3. Understand the techniques of sampling, hypothesis testing and its application.</p> <p>4. Understand the application of probability theory in statistics.</p> <p>5. Compile and judge relevant quantitative and qualitative information about the global</p>



				economy in a range of formats from a variety of sources
7.	II	PBF201	Statistics for Managers	Students will able to
				1. Convert business problems into Statistical formulations
				2. Understand which concept of statistics would be best suited to solve specific types of problems in business.
				3. Understand the techniques of sampling, hypothesis testing and its application.
				4. Understand the application of probability theory in statistics.
				5. Students will frame problems using multiple mathematical and statistical representations of relevant structures and relationships and solve using standard techniques.
8.	II	PBF202	Cost Accounting	Students will able to
				1. To understand the concept of cost and its elements.
				2. To understand the concept of Marginal costing and Introduction to standard costing
				3. To understand the concept of Budgets and budgetary control
				4. To understand the concept of Cost Accounting standards
				5. Take both long term and short term cost accounting decision making.
9.	II	PBF203	Indirect Tax	Students should able to
				1. Understand GST in India
				2. Understand Supply Under GST and Place of Supply
				3. Understand Time of Supply of Goods
				4. Understand Time of Supply of Services. Understand Value of supply and Exemptions from GST
10.	II	PBF204	Micro Economics	Students should able to
				1. Understand Income measurement and measures of inflations



				2. Understand Consumption and Investment
				3. Understand Demand for Money
				4. Understand Labour Market
				5. Understand The IS-LM Model
11.	II	PBF205	Business Law	Students should able to
				1. Familiarizing with various legal aspects of business.
				2. Understanding ever changing procedures & practices in the field of law in a comprehensive way.
				3. Providing a rich fund of contemporary knowledge, time tested principles, basic concepts, emerging ideas, evolving theories, latest technique.
				4. Apply the global business laws to current business environment
				5. Integrate concept of business law with decisions.
12.	II	PBF206	Financial Management	Students should able to
				1. Understand financial Management.
				2. Understand the concept of capital structure, leverages and cost of capital
				3. Understand Dividend Policies and Decisions
				4. Understand Working Capital Management
13.	II	PBF207	Technology in Banking Operation	Students should able to
				1. To familiarize the students on branch operation and core banking.
				2. To understand delivery channels.
				3. To understand back office operations in banks.
				4. To understand interbank payment system
				5. To understand IT application and management.
14.	II	PBF208	Financial Risk Management for BFSI companies	Students should able to
				1. Understand financial risks.
				2. Understand the concepts of Volatility behaviour.
				3. Understand Value-at-Risk and its implementation.
				4. Understand Leverage and leverage



				risk.
				5. Understand Leverage and leverage risk
15.	III	PBF301	Business Research Methodology	Students should able to
				1. Understand at which moment does business research become imperative for the smooth functioning of the organization
				2. Use the various statistical tools with ease.
				3. Understand how to use the various functions in computer packages to carry out better business research
				4. To test the efficacy / usefulness of the output being generated by the research.
16.	III	PBF312	Financial Statement Analysis	Students should able to
				1. Separate useful from not so useful information from the financial statements
				2. Identity the tools available to work with the data already present in financial statements.
				3. Understand the techniques of financial analysis.
				4. Understand how these techniques are used to analyze performance of real companies.
			Program Elective	
17.	III	PBFE	Direct Tax	1. Students should able to
				2. Understand concepts of Direct Tax
				3. Understand Basis of Charge
				4. Understand Heads of Income
				5. Understand Computation of Tax Liability
				6. Understand Tax Management and Tax Administration
18.	III	PBFE	Entrepreneurship Development	Students should able to
				1. Understand the concept of entrepreneurship
				2. Understand how to create and start the venture
				3. Prepare Business Plans.
				4. Understand Financing and managing the new venture.
				5. Understand Institutional support to



				entrepreneurship
19.	III	PBFE	Intellectual property Rights	Students should able to
				1. Understand the basic concepts of Intellectual Property Rights.
				2. Develop expertise in the learners in IPR related issues
				3. Understand the emerging issues in IPR
				4. Understand the rationale for the protection of IPR
				5. Understand Role of Patents in Product Development
20.	III	PBFGE	General Elective	
			Innovation, Business Models and Entrepreneurship	Students should able to
				1. Define key concepts, principles and ideas within innovation and entrepreneurship
				2. Explain how opportunities can be tapped for creation of innovation
				3. Critically evaluate business cases in view of innovation and entrepreneurship
				4. Design solutions for creating and improving innovation culture in companies
				5. Select and synthesize information from academic and other relevant sources to support your innovative research and ideas
21.	III	PBF305	Introduction Fin Tech Ecosystem	Students should able to
				1. To introduce Fintech
				2. To understand Fintech Technologies
				3. To understand Machine Learning & AI
				4. To understand blockchain technology & Infrastructure
				5. To understand crypto-currencies & ICOs
22.	III	PBF311	Security Analysis & Portfolio Management	Students should able to
				1. Familiarize concept of investment management and portfolio analysis
				2. Understand basic concept and methods risk and return.
				3. Understand modern portfolio theory
				4. Acquire the skills to do equity



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				valuation
				5. Understand portfolio management specification of investment.
23.	III	PBF312	International Financial Management	Students should able to
				1. Understand Multinational Financial Management.
				2. Understand International Cash Management.
				3. Understand International Investments.
				4. Understand International Aspects of raising capital.
				5. Understand Dividend Policy of multinational firms.
24.	III	PBF313	Summer Internship Project	Students should able to
				1. Know and apply Research methods
				2. Write a research project
				3. Interpret Primary and Secondary Data