



Sandip University
School of Commerce & Management Sciences

**Industrial Visit
To
Sahyadri Farm
At/Post Mohadi, Dindori Nashik**

(BBA Ist Semester)

09/02/2024

The curriculum of a management course must include trips to various industries. Students can gain valuable hands-on experience in a variety of fields by visiting local businesses and observing how professionals in those fields interact, operate, and treat their employees. As opposed to the theoretical knowledge they are learning in their lectures, students get hands-on experience with actual workplace procedures. The purpose of the BBA First Industrial Visit to Sahyadri Farm in Dindori, Nashik, Maharashtra, is to provide students with an opportunity to gain such experience. In the first semester of BBA there were 41 students. Students have taken permission from their parents and also submitted the undertaking forms.

Faculty coordinators for the industrial visit were:

1. **Mrs. Madhuri Tambe**
2. **Dr. Tanushree Gupta**
3. **Dr. Samadhan Bundhe**

About Sahyadri Farm



Seeding goodness

“Alone we can do little; together we can do so much”. With this as their belief, four smallholder farmers led by Mr Vilas Shinde took their first steps on a long and purposeful journey. What started as an informal understanding between these smallholder farmers quickly transformed into a movement of farmers which has grown today into the leading fruits & vegetable export company from India servicing over 18,000 registered farmers that cover 31,000 acres and 9 crops.



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Sahyadri's vision was clear: To build *people, processes* and *practices* to enable and empower smallholder Indian farmers to compete with the best by cultivating the highest quality fresh produce. Since its inception, Sahyadri remains fully committed to helping farmers overcome the barriers to finance, technology adoption and product value addition.

In time, Sahyadri's self-contained infrastructure encompassed an agro-advisory team, a world-class pack-house, cold storage facility and a technology backbone to help achieve scale meaningfully. Soon enough, Sahyadri Farms became a hub of value addition by building and operating an agri-value chain that was efficient, expedient and innovative.

While building Sahyadri Farms, there was an acute realization that post-harvest losses not only imply wastage of food but also represent a colossal waste of human labour, agri-inputs, financial investments and scarce resources like water.

The ultra-modern campus of Sahyadri Farms helps farmers access the latest technology and processing infrastructure, follow global best practices and offer the highest quality fresh and processed products to discerning consumers globally. Circa 2022, we have just begun. Clearly, our best is yet to come.

The outcome of the Visit

Industrial visits provide the students with an opportunity to learn practically through interaction, working methods and employment practices. It was great interacting with everyone at Ambar Auto Engineers Pvt. Ltd. The students of MBA have got to learn about the cultivation, storage, packaging and marketing of indigenous species of food grains and vegetables. Students also got exposure to the practices of Farmers' self help group. Students also asked their questions about the clients of the company, profit & loss, turnover, waste management etc.



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